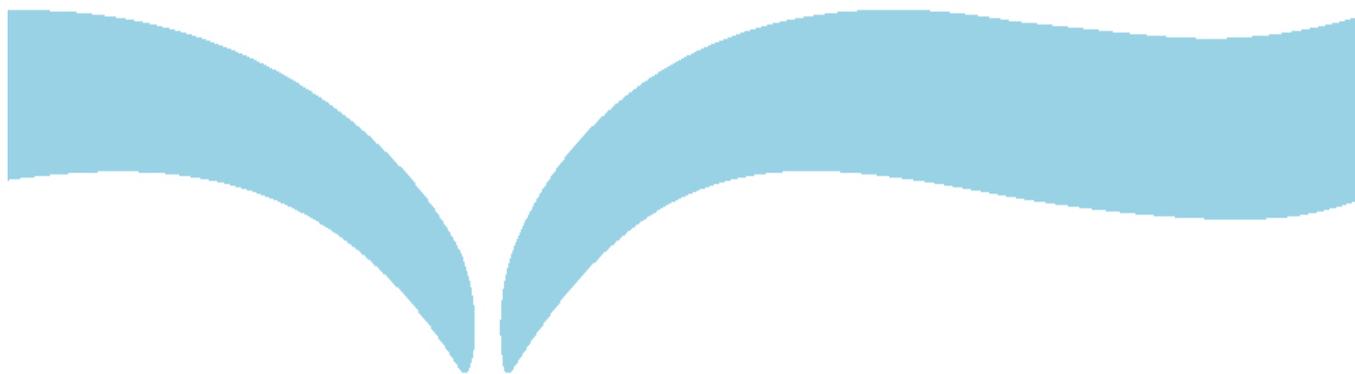


Document Title: Annual Procurement Report 2024-2025
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1. Introduction

The Procurement Reform (Scotland) Act 2014 requires public sector contracting authorities with regulated procurement activity of £5 million or more per annum to have prepared a Procurement Strategy, and to publish an Annual Procurement Report each financial year. I am pleased to approve and publish the NHS Ayrshire & Arran report for financial year 2024-2025.

This report covers third-party supplier spend for the period of over £152,844,757. There were 36 regulated procurements awarded in this period with a lifetime contract value of £12,120,620 securing best value and delivering high quality goods, works and services.

The procurement activity within the Board is an important factor in contributing towards the efficient operations and service delivery. Our ambition to provide locally based services alongside more specialised services in regional centres or, in some cases, at a national level requires collaborative and strategic delivery of contracts. Working in partnership and focussing our resources has allowed us to provide the best service possible.

Several reporting requirements are challenging to collate and further work will be progressed to report on these in the year ahead. An updated Procurement Strategy is also required to ensure continued compliance.

During the reporting period 2024-2025 NHS Ayrshire and Arran:

- Total procurement spend of £152,844,756 with 1,738 suppliers
- National Distribution Services Spend of £14,331,438
- Awarded 36 Regulated Procurements
- Average invoice value of £87,892
- SME spend: 1141 SME suppliers utilised which represents 47% of spend
- 27% of spend in Scotland
- 13.7% local procurement spend in Ayrshire

Zoe Fance. PhD, MCIPS
Head of Procurement
NHS Ayrshire & Arran

2. Summary of Regulated Procurements 2024-2025

A regulated procurement is any procurement for supplies or services with a value over £50,000 and for works contracts with a value of over £2 million. A regulated procurement is completed when the contract is awarded and an award notice is published on the Public Contracts Scotland web portal. The table below shows a summary of all Regulated Procurements awarded by NHS Ayrshire & Arran between 01 April 2024 and 31 March 2025. Further details of the Regulated Procurements awarded can be found at [Appendix 1](#).



In 2024-2025 NHS Ayrshire & Arran total spend on goods, works and services was £152,844,756

Summary of Regulated Procurements in 2024-25

Number of regulated procurements awarded	36
Total estimated value of awarded regulated procurements	£12,120,620

3. Review of Regulated Procurement Compliance

NHS Ayrshire & Arran is committed to ensuring all regulated procurements comply with both the Board's Procurement Strategy and all relevant legislation.

The most recent Procurement Strategy covers the period 2017- 2020. Due to limited resources within the Procurement Team, the Procurement Strategy has not been updated. However, the Procurement Scrutiny Group (PSG) provides an oversight of all Procurement activities within the Board. In addition, each regulated procurement is overseen by the Procurement team or a Designated Purchasing Officer (DPO).

Compliance with the Procurement Strategy Key Priorities

Procurement Strategy Key Priority	Reporting Period
A. To provide continuity of supply	Fully Complied Goods and services were procured and delivered when needed and were fit for purpose
B. To provide value to the bottom line	Fully Complied Cash and non-cash savings were delivered which were reinvested into patient care and service delivery
C. To maintain effective governance	Fully Complied All procurement activity complied with statutory and regulatory requirements
D. To encourage and stimulate economic development	Fully Complied Contracts were procured to assist continued support to local suppliers, SMEs and the third sector

4. Anchor/Community Wealth Building

NHS Ayrshire & Arran's Community Wealth Building strategy details our commitment to maximising community benefits from its procurement activities. Community benefits delivered through contracts are one of the main routes to achieve this.

This approach is underpinned by the NHS Scotland Community Benefits Gateway (CBG) a free and easy to use online service that connects NHS Scotland suppliers with third sector community organisations within Scotland who are looking for assistance with community initiatives. Registered charities can submit a community need to the CBG and NHS Scotland will encourage suppliers to bid against the need and support its delivery.

There were 7 community benefits delivered in Ayrshire & Arran between 01 April 2024 and 31 March 2025.

Annual Procurement Report 2024 - 2025

Community Benefits Delivered 2024-25

Supplier	Beneficiary	Description of Need
GAMA Healthcare	Ayr Ark	Christmas Hampers for struggling families
CCL North	Ayrshire Cancer Support	IT Equipment
Medica	Action Against Stalking	IT Equipment
ETAC UK	Finding Your Feet	Wheelchairs
Linear UK	Ayr Housing Aid	Replacement Carpets
Switchshop	Centrestage	Sensory Room Equipment
Switchshop	Cornercupboard	Storage Container for long life food items for Food Bank

The NHS Ayrshire & Arran Community Wealth Building programme was established in August 2022. Since January 2023 work has been ongoing to promote the CBG and since 01 April 2023 NHS Ayrshire & Arran has introduced a community benefit requirement into appropriate contracts and tenders where the estimated value of the contract is equal to or greater than £50,000 for goods and services and £1,000,000 for works.

We have embarked on improving our procurement processes and provision of information to suppliers. Our [NHS Ayrshire & Arran Quick Quotes leaflet](#) provides potential suppliers with information on what a Quick Quote is; the Quick Quote process; distribution of Quick Quotes on Public Contracts Scotland; the CBG; and NHS Ayrshire & Arran procurement team's contact information.

To provide information the NHS Ayrshire & Arran public website includes a Community Wealth Building section which includes some information on our CWB procurement work. Our staff Intranet (AthenA) contains a Community Wealth Building section and procurement pillar web page promoting our progressive procurement aims and work to our staff.

Our CWB procurement pillar supports local businesses by encouraging early market engagement to raise awareness of potential opportunities to bid for NHS work. We work in partnership with other local public sector bodies and Anchor institutions including other local NHS Boards and the three Ayrshire Councils to collaborate on procurement opening up opportunities to local suppliers.



As part of our commitments, we aim to engage with local suppliers involved in National Procurement Framework tenders and NHS Ayrshire & Arran contracts.

NHS Ayrshire & Arran continued its commitment to meet face-to-face with local suppliers. Supplier engagement meetings facilitated discussion between our procurement department and NHS suppliers on:

- Future and existing contracts;
- Improvement to operation of contracts;
- NHS Ayrshire & Arran and supplier relationship;
- Forthcoming NP (National Procurement) Frameworks;
- Use of Social values (Fair Work, community benefits and sustainability) in contracts;
- The NHSScotland Community Benefit Gateway;
- Benefits to suppliers of Supplier Development Programme membership including training offered to suppliers by the SDP; and
- Provision of advice and support on how to bid for NHS contracts.

5. Procurement Local Spend

NHS Ayrshire & Arran is committed to make best use of its spending power when considering how goods, services and works are procured and to increase our local procurement spend. We take a balanced approach to ensure our procurement processes consider social, environmental and economic impacts along with price and quality to improve our supply chain resilience in the face of economic variation or barriers to international and long-distance trade.

We recognise our procurement decisions can support the Ayrshire local economy where we are not constrained to utilise national procurement frameworks.

Over the years recirculation of our spend in the local economy can help to retain wealth in Ayrshire communities supporting provision of local jobs, apprenticeships, providing local people with incomes and supporting community wellbeing.

Financial Year	Local Authority	Local Spend (%)	Local Spend (£)	Total Local Suppliers
FY 2019-20	East Ayrshire	2.02%	£4,212,160.74	105
	North Ayrshire	1.39 %	£2,900,462.74	89
	South Ayrshire	6.12 %	£12,794,195.21	96
FY 2019-20 Total		9.53%	£19,906,818.69	290
FY 2020-21	East Ayrshire	2.11%	£2,175,059.96	69
	North Ayrshire	1.47%	£1,517,216.83	56
	South Ayrshire	7.15%	£7,368,086.84	66
FY 2020-21 Total		10.73%	£11,060.408.63	207
FY 2021-22	East Ayrshire	1.68%	£1,972,934.11	80
	North Ayrshire	1.34%	£1,517,143.66	60
	South Ayrshire	5.25%	£6,150,096.06	67
FY 2021-22 Total		8.27%	£9,698,173.83	207
FY 2022 - 23	East Ayrshire	1.5%	£2,076,913.40	82
	North Ayrshire	1.3%	£1,799,053.20	60
	South Ayrshire	6.73%	£9,326,889.98	72
FY 2022-23 Total		9.53%	£13,202,856.58	214
FY 2023 - 24	East Ayrshire	1.3%	£1,922,303.43	72
	North Ayrshire	1.3%	£1,988,197.83	62
	South Ayrshire	3.6%	£5,364,966.06	57
FY 2023 -24 Total		6.2%	£9,275,467.32	191
FY 2024-25	East Ayrshire	1.3%	£1,986,923.00	68
	North Ayrshire	1.3%	£1,961,597.00	50
	South Ayrshire	11.0%	£16,385,695.00	61
FY 2024-25 Total		13.7%	£20,334,215.00	179

6. Procurement and Net Zero

We are facing a Climate Emergency. Now more than ever NHS Ayrshire & Arran must do the right thing for both its people and the planet. In line with NHS Scotland's objective to meet its Net Zero carbon emission targets while achieving its wider Social Value priorities. Where appropriate and proportionate, sustainability evaluation criteria have been added to the quality section of our tenders.

On the 31 January 2022, NHS Ayrshire & Arran published its Climate Change and Sustainability Strategy 2021-2032. The role of procurement in influencing the environmental impact of health sector operations is well acknowledged and sustainable procurement practices have the capacity to reduce a significant proportion of the health sector's greenhouse gas emissions. Ensuring that our products and services are compliant with environmental and social standards throughout their lifecycle, can be drivers for a significant shift towards inclusive, green economies.

The Climate Change & Sustainability Strategy 2021 – 2032 includes the following actions within the Board's Sustainability Action Plan:

1. All the products and services we buy will undergo an assessment of sustainability opportunities and impacts using the sustainable public procurement prioritisation tool, Scottish Government Sustainability test, and life cycle mapping.
2. Whole life cycle costing and mapping will become a core part of all procurements within our board. We will evaluate the environmental externalities including energy and water consumption, climate change mitigation, waste, and pollution prevention as well as acquisition, use, maintenance, and end of life costs during the procurement of relevant goods and services.
3. We will require high ethical and labour standards from all our contractors requesting our suppliers to provide us with equality and diversity policies and indicators like % of female leaders, and unrepresented groups. We will ask suppliers that they conform to the modern slavery act.
4. We will encourage our suppliers to exceed government guidelines for sustainability for purchasing not via national procurement frameworks including through external accreditations such as Food for Life, Red Tractor, Dolphin friendly, Soil Association, sustainable fish markets, FSC recycling content etc.
5. We will routinely engage with and communicate our sustainability commitments and expectations to our suppliers, encouraging suppliers to use resources sustainably in their own operations.

6. We will pro-actively engage with all key suppliers to understand their vulnerability to climate change disruptions and the resilience and contingencies within their supply chain during extreme weather events. We will identify the parts of our supplier chain that are at highest risk and will work with our suppliers to implement risk mitigations.
7. We will undertake to routinely monitor the environmental impact (CO2e and air pollution) associated with our supplier's transport and logistics, and work with them to find ways of minimising their traffic burden. We will ask our suppliers to demonstrate ways of how they will minimise burden through more efficient planned deliveries / fewer polluting vehicles / driving training.
8. The sustainability of hazardous substances and chemicals are reviewed as part of the procurement cycle. We will pro-actively seek to eliminate suspected hazards and switch to safer alternatives in all building materials, medical equipment, furniture, clothing, and PPE (Personal Protective Equipment)
9. We will proactively work with all relevant suppliers to minimise the adverse environmental impact of disposable single use items where their use is unavoidable. We will identify all products where this is feasible and specify in our contracts that disposable products should incorporate a high minimum recycled content and are fully recyclable.
10. We will have systems and procedures in place to ensure full traceability of food and drink products in our supply chain. We track consumption patterns and disposal of food and drink products for patients and staff. Aim of 50% Scottish and 75% Scottish produce.
11. We will create ambitious targets to increase the amount of healthy and sustainable food choices within our board in line with Good Food Nation aspirations, including catering services and food to staff, patients and the public in vending machines and retail products.
12. We have committed to increase our spend with SME's, third sector bodies and supported businesses for products and services. We pro-actively engage with potential suppliers to support and facilitate their involvement in our procurements. We will create a process to award contracts to directly to SME's, third sector bodies and supported businesses where appropriate.

7. Supported Businesses

NHS Ayrshire & Arran as a responsible Anchor institution are committed to facilitating the involvement of supported businesses in competition and the award of business through our procurement processes.

The sustainable procurement duty, outlined in Procurement Reform (Scotland) Act 2014, aligns with our purpose to create a more successful country, with opportunities for all of Scotland to flourish, through increasing sustainable economic growth. It is underpinned by the National Performance Framework and Scotland's Economic Strategy. The sustainable procurement duty requires that before a public sector contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it

operates, with a particular focus on reducing inequality. It also requires a public sector contracting authority to consider how its procurement processes can facilitate the involvement of SMEs, third sector bodies and supported businesses, and how public procurement can be used to promote innovation. Public bodies are encouraged to use the Reserved Contracts process where it is appropriate to do so. To “reserve” any procurement exercise so that the contract or part of it e.g., a lot or lots, can only be supplied by a Supported Business or Businesses.

Supported businesses are businesses/organisations whose main aim is to integrate disabled or disadvantaged people socially and professionally. Regulation 21 of the Public Contracts (Scotland) Regulations 2015 (“the Regulations”), defines a supported business as an organisation which must have the social and professional integration of disabled and disadvantaged persons as its main aim and least 30% of the employees of the organisation are disabled or disadvantaged. This may be evidenced in the organisation's Articles of Association (in the case of companies) or such other constitutional documentation that governs the organisation. It is within the discretion of individual public bodies to determine whether a bidding organisation has demonstrated the requirement that it has as its main aim the social and professional integration of disabled and disadvantaged persons. Regulation 2 of the Public Contracts (Scotland) Regulations 2015 states “disabled”, in relation to a person, means a disabled person within the meaning of the Equality Act 2010 and, in relation to a worker, means a disabled person who is a worker.

The key aim of the Requirements Reserved for Supported Businesses National Dynamic Purchasing System and the public procurement legislation is to provide Scottish public sector and third sector bodies (framework public bodies) with a clear path for the purchase of goods and services from Supported Businesses in Scotland and in so doing support the integration of disabled and disadvantaged citizens into the mainstream workforce.

Supported businesses help narrow the disability employment gap by employing disabled (and disadvantaged) people and helping them to

- Increase their financial independence and security
- Improve their mental and physical health
- Provide greater social connection and belonging, Increased sense of purpose and self-worth

Supported businesses help provide Benefits for society and public sector organisations by helping to:

- Increase economic productivity and growth in the local areas supported business operate in. (When disabled and disadvantaged people are employed, they spend money on goods and services locally, which boosts the local economy. This can create jobs and opportunities for everyone). 8
- Reduce Local and Central Government spending on welfare programmes (When disabled and disadvantaged people are employed, they are less likely to need to rely on government benefits. This can save taxpayers money in the long run.

Increase tax revenue (When disabled and disadvantaged people are employed, they spend money on goods and services, which boosts the national and local economy. This can create jobs and opportunities for everyone.)

- Help provide a more diverse and inclusive workforce.
- Reduced stigma and discrimination against people with disabilities and disadvantage.

Supplier	Details	Amount Invoiced 2024-25
CCL (North) Ltd*	IT asset disposal and WEEE recycling	£3,352.00
On Site Scanning Ltd	Records Management	£153,015.75

*CCL (North) Ltd should also be note, as supplier for an income-generating rather than expenditure contract.

8. Proposed Regulated Procurements 2025-2026 and 2026-27

NHS Ayrshire & Arran Contracts Register is publicly available and states the start and end date of all contracts. The current contracts register can be viewed at: <https://www.nhsaaa.net/about-us/financial-information/procurement/>

The end date of each contract has been used to develop a work plan for the next two financial years. Regulated procurement contracts which are anticipated to be awarded by 2025-2026 are listed in **Appendix 2 (contract renewals)** and **Appendix 3 (new requirements)**.

Appendix 1 - Completed Regulated Procurements in 2024-2025

Published Date	Contract Ref. No.	Title	Contract Awarded To	Start Date	End Date	Total Value
28/01/2025	AA-23-25-DA	Hosting Contract within DataVita	DataVita (GB)	03/03/2025	03/03/2028	£54,607.80
20/03/2025	AA-628-24-DA	55 xTQuest GP licences, tQuest Annual Licence, tQuest Enterprise Support	EMIS (GB)	01/04/2025	31/03/2026	£63,684.00
06/01/2025	AA-527-24-TW (ES)	Essential Fire Detection System Upgrades within NHS Ayrshire and Arran properties	ADT Fire & Security PLC a.k.a none as Johnson Controls (GB)	07/02/2025	30/06/2025	£63,985.20
06/01/2025	AA-410-24-TW (ES)	Urgent Replacement of Uninterrupted Power Supply Equipment, University Hospital Crosshouse	Linnet Technology Ltd (GB)	10/12/2024	31/03/2025	£73,744.14
06/02/2025	AA-41-25-DA	Installation of EV charger & Project Management; North Ayrshire Medical Centre	SWARCO UK LTD (GB)	10/02/2025	10/02/2025	£74,123.42
21/10/2024	AA-520-24-DA	Award of Annual Software License, Maintenance & System Support Orion Health Consult Clinical Portal	Orion Health (GB)	12/07/2025	12/07/2025	£80,000.00
20/02/2025	AA-65-25-DA	HP 514oei port network switches	Switchshop Limited (GB)	07/02/2025	07/02/2025	£80,223.05
05/02/2025	AA-92-23 (ES)	Portable Appliance Testing Within NHS Ayrshire and Arran	PHS Group Plc (GB)	03/02/2025	02/02/2026	£81,288.00
20/11/2024	AA-549-24-DA	IGEL-D STANDARD (SELECT) 3 YEAR RENEWAL (500 TO 4999 Licences)	XMA (GB)	15/12/2024	14/12/2027	£83,220.00
11/06/2024	AA-75-23-TW	Provision of Neurodevelopmental Disorders in Children and Young People	Munizco Ltd T/A the Purple House Clinic, Glasgow (GB)	01/07/2024	31/12/2025	£89,377.00
21/01/2025	AA-245-24-DA	Appointment of Lead Advisor for Access Control System and CCTV using NP800423	AECOM (GB)	09/12/2024	30/06/2025	£93,986.40
20/02/2025	AA-86-25-DA	Connectivity to datavita from UHA.	DataVita (GB)	31/03/2025	31/03/2028	£97,380.00
25/04/2024	AA-119-24-DA	Annual Software Support for WinVoicePro and WinScribe	Voice Technologies Ltd (GB)	01/04/2024	01/03/2025	£102,552.49

17/03/2025	AA-136-25-DA	VMware Omnissa Horizon 8 Standard Term Edition: 10 Concurrent User Pack Using Framework SP-21-034 SVARS	Computacenter (GB)	11/04/2025	10/04/2026	£103,532.16
28/02/2025	AA-563-24 TW	Provision of Intrauterine Shaver and associate units	KARL STORZ Endoscopy (UK) Ltd (GB)	19/11/2024	18/11/2025	£105,864.00
11/06/2024	AA-205-24-TW	Consultancy Services for Financial Recovery Planning	Viridian Associates (GB)	13/05/2024	12/07/2024	£107,500.00
25/09/2024	AA-16-24-MC	Award of Demolition of Houses 4-6 & 7-9 at Arrol Park, Ayr Using Scotland Excel Frame...	Central Demolition Ltd (GB)	25/09/2025	25/09/2024	£117,925.00
07/02/2025	AA-06-25-DA-(LJ)	Third Sector Community Capacity Building ACVS	Arran Community & Voluntary Service (GB)	01/04/2025	31/03/2026	£132,063.45
06/05/2024	AA-357-23	Investment Advisor for Endowment Fund	Evelyn Partners (GB)	01/07/2024	30/06/2027	£140,000.00
02/08/2024	AA-349-24-TW	Body plethysmograph Vyntus BODY plus associated items.	Vyair Medical (GB)	30/07/2024	30/07/2024	£140,164.18
21/10/2024	AA-522-24-DA	PSC & EPMA Support Contract	Careflow Medicines Management Limited (GB)	01/10/2024	30/09/2025	£149,326.64
15/05/2024	AA-182-24-DA	Continuation of Strata Pathways Proof of Concept for Mental Health Services	Strata Health UK (GB)	01/06/2024	31/05/2026	£149,520.00
20/02/2025	AA-90-25	Service and Maintenance Contract for XH Visionary Suite	FUJIFILM UK Ltd (GB)	14/02/2025	13/02/2035	£156,000.00
28/11/2024	AA-325-24-DA	Award of Annual Software Licence EMIS Web Community Enterprise	EMIS (GB)	01/09/2024	30/08/2025	£167,296.11
21/03/2025	AA-110-25-DA	Postal Services (Hybrid Mail) using Lot 2 SP-019-035	Critiqom (GB)	01/07/2025	30/06/2029	£188,105.32
12/04/2024	AA-144-24-DA (ES)	Endoscopy Decontamination Equipment Maintenance and Validations Using Framework NP14321 Lot 4 & 5	STERIS Solutions Limited (GB)	01/04/2024	31/03/2025	£215,664.53
06/01/2025	AA-420-24 TW (ES)	Urgent Provision of a Permanent Emergency Backup Generator at Ayrshire Central Hospital	Dieselec Thistle Generators (GB)	30/10/2024	31/03/2025	£259,938.00

03/10/2024	AA-418-24-MC	Annual Planned Preventative Maintenance (PPM) Flexible Endoscopes Framework NP147	ClearView Endoscopy Ltd (GB)	09/10/2024	09/09/2025	£316,013.39
18/03/2025	AA-66-25 (LJ) TW	Distress Brief Interventions	Penumbra (GB)	01/04/2025	31/03/2026	£321,804.00
26/09/2024	AA-149-23-DA	Kendal Controllers Loan Agreement and Consumables Using NP53619	Cardinal Health UK 432 Limited (GB)	14/08/2024	13/08/2026	£472,290.00
24/07/2024	AA-190-24-DA	Provision of Additional Mobile MRI Van Using NP16923 Lot 1	Medneo Diagnostics UK Limited (GB)	08/07/2024	07/01/2025	£477,000.00
23/07/2024	AA-326-23-MC	Fully Comprehensive Maintenance of Electric Profiling Beds Using NHSSC Framework 2021/s000-202535 Lot 1	Arjo UK Ltd (GB)	08/01/2024	08/01/2024	£517,176.50
25/04/2024	AA-121-24-DA	TrakCare ED License	InterSystems (GB)	10/05/2024	09/05/2025	£546,662.40
13/06/2024	AA-180-24-DA A	Annual Software Licence, Maintenance & System Support Trackcare PMS Core	InterSystems (GB)	01/04/2024	31/03/2025	£720,602.58
30/08/2024	AA-363-24-TW	Financial and Workforce Efficiency Delivery Programmes	Viridian Associates (GB)	19/08/2024	31/03/2025	£966,750.00
28/03/2025	AA-106-25-DA	Postal Services using RM6280 for the provision of Postal Services & Solutions	Whistl UK Ltd (GB)	27/03/2025	02/10/2027	£4,611,251.16

Appendix 2. Regulated Procurements Expected to Commence from October 2024 to March 2026 (Renewals)

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
NP14518	NP14518 Rigid Endoscopy Equipment, Accessories and Maintenance and Repair	Surgical Holdings	31/10/2022	31/10/2025	31/10/2025	£63,600.00
AA-111-25	Award of Solution Care Services and Support. Netcall Support, Maintenance and Managed services - P/O against multiple cost centres	Netcall Technology Limited	02/11/2024	01/11/2025	01/11/2025	£111,104.40
AA-140-25	Provision of Interpreting, Translation and Transcription Services - Global Language Services	Global Languages Services	21/11/2021	11/11/2025	11/11/2025	£84,408.00
AA-563-24 (TW)	Award of ABC Contract renewal for the purchase of the KARL STORX Intrauterine BIGATTI Shaver and associate units.	DC7	19/11/2024	18/11/2025	18/11/2025	£127,036.80

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-386-25-DA	Annual maintenance contract for 6 fluoroscopy C-arms in NHS Ayrshire Arran, GE Medical	GE MEDICAL SYSTEMS LIMITED	19/11/2021	18/11/2025	18/11/2025	£192,836.80
AA-102-22-DA	Award of Annual Software License, Maintenance & System Support e-Trauma Pathpoint Solution	Open Medical	01/10/2022	28/11/2025	28/11/2025	£56,160.00
CE-97-20	Pan-Ayrshire Servicing, Maintenance and Repair of Community Equipment - Extension of the current Contract under Regulation 72 - For information	Arjo UK Ltd	01/06/2021	30/11/2025	30/11/2025	£1,099,200.00
AA-147-22-QQ (ES)	Award of Annual Inspection & Maintenance Fire & Smoke Dampers/Panels. Fire damper inspections	H&V Commissioning Services Ltd	08/12/2022	07/12/2025	07/12/2025	£71,472.00

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-603-24	Award of MYSOS Mandown System Subscription Using NHSSC Framework Technology Enabled Care, Electronic Assistive Technology and Lone Worker Devices	Skyguard Ltd T/A Peoplesafe	12/11/2024	21/12/2025	21/12/2025	£498,857.75
AA-251-23-DA	Award of Annual Planned Preventative Maintenance (PPM) Citrix Hardware	Computacenter	22/09/2023	31/12/2025	31/12/2025	£87,097.60
AA-76-25	Award of NHS Ayrshire & Arran Onboarding to WoS ServiceNow	ATOS Engage	01/01/2025	31/12/2025	31/12/2025	£108,992.30
AA-75-23-TW (LJ)	Award of Assessments for Neurodevelopment Mental Conditions in Children & Young People	Munizco Ltd T/A Purple House	01/07/2024	31/12/2025	31/12/2025	£89,377.00
CM180306	Award of Managed Laboratory Services CM180306	Chrystal Consulting Limited	01/01/2019	31/12/2025	31/12/2027	£70,574.92
CM180104	Award of Managed Laboratory Services CM180104	Chrystal Consulting Limited	01/01/2019	31/12/2025	31/12/2027	£580,014.83
CM200203SUB	Award of Managed Laboratory Services CM200203SUB	Chrystal Consulting Limited	01/01/2021	31/12/2025	31/12/2027	£58,590.05

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-62-22	Award of Pest Control Services	GP Environmental Limited	09/01/2023	08/01/2026	06/01/2028	£70,794.00
AA-57-22	Award of Annual Planned Preventative Maintenance (PPM) Mattress & Pump Decontamination	Drive Devilbiss Sidhill Ltd	01/03/2023	15/01/2026	15/01/2028	£434,214.00
AA-232-22-DA	Award of Fortinet 600F Fortigate Solution Using Framework Digital Workplace Solutions SBS/19/AB/WAB/94 11.	Switchshop Limited	31/01/2023	30/01/2026	30/01/2026	£170,480.21
AA-174-23-TW	Award of Homecare Paediatric Enteral Feed Services Using NP51219/WoS/050 00 Lot 1	Nutricia Clinical Care Ltd	31/01/2025	30/01/2026	30/01/2026	£339,600.00
AA-30-25	Award Annual Planned Preventative Maintenance (PPM) Leica Pathology Laboratory Equipment (Histopathology, UHC)	Leica Microsystems (UK) Limited	02/02/2025	01/02/2026	01/02/2026	£58,831.24

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-92-23 (ES)	Service Contract - Portable Appliance Testing Throughout All Premises Within NHS Ayrshire and Arran Frame Work Direct Award, Framework Ref: 306_23 Electrical Services - Lot 1	PHS COMPLIANCE LTD	03/02/2025	02/02/2026	02/02/2026	£81,288.00
GGC0615	Award of Internal Audit Services (Lot 2)	Aztets Technology Solutions Limited	21/02/2023	20/02/2026	20/02/2026	£615,000.00
AA-97-22	Award of Annual Maintenance & Support Radiology Information System (RIS)	Soliton IT Ltd	01/10/2022	22/02/2026	22/02/2026	£504,000.00
CM190901	Award of Managed Laboratory Services CM190901	Chrystal Consulting limited	01/03/2020	28/02/2026	28/02/2028	£83,343.78
AA-78-24-DA (CCN 001)	Award of Digital Pathology Reporting Services Using Countess of Chester Framework F083	Diagnexia	13/03/2025	12/03/2026	12/03/2026	£700,800.00
AA-107-24-DA	Award of Outsourcing Laboratory Analyses & Reporting of Specimens (Pathology)	Source Bioscience Lifesciences	13/03/2025	12/03/2026	12/03/2030	£60,000.00

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-267-24-DA	Award of Year 2 of 3; 240 internal audit days at a rate of £550 per day for 2024-25	Aztets Technology Solutions Limited	31/03/2024	30/03/2026	30/03/2026	£158,400.00
AA-195-25-DA	Award of Annual SHREWD Resilience System License RITM0765005	Vitalhub UK	01/04/2025	31/03/2026	31/03/2026	£75,200.00
AA-07-25 (LJ)	Award of Health & Rehabilitation Programme (HARP) & Mind and Be Active (time limited to 30/06/2025)	KA Leisure Ltd	01/04/2025	31/03/2026	30/06/2025	£160,800.00
AA-137-25-TW	Award of Annual Software License, Maintenance & System Support Datix Risk Management Software NP509023 RITM0737158	RLDatix	01/04/2025	31/03/2026	31/03/2026	£50,624.76
AA-145-25-DA	Annual Support and Maintenance for winvoice pro, Winscribe and File stream interface. SBS/20/SM/WCC/9 423. RITM0737583	Voice Technologies Ltd	01/04/2025	31/03/2026	31/03/2026	£94,374.37

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA1439	Award of Primary Medical Services General Practice (HMP Kilmarnock)	Archus Trading Limited	01/04/2021	31/03/2026	31/03/2026	£1,260,000.00
AA-173-25-DA	Trackcare PMS Core Annual Software & Technical Assistance AND Trackcare integration with Solition RS Framework Reference Number: 220/S 227-560479	InterSystems	01/04/2025	31/03/2026	31/03/2026	£740,755.59
AA-174-25-DA	Award of Annual Software Licence, Maintenance & System Support PACS Using Framework Reference Number: 220/S 227-560479	Philips Healthcare	01/04/2025	31/03/2026	31/03/2026	£148,125.43
AA-162-22-TW (ES)	Award of Annual Planned Preventative Maintenance (PPM) Building Management Systems (BMS)	SSE Ltd	01/04/2023	31/03/2026	31/03/2026	£374,273.76

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-162-25-DA	Standing order for supply of ear moulds for 12-month period: 1st April 2025 to 31 March 2026. NP61519	MINERVA HEARING	01/04/2025	31/03/2026	31/03/2026	£60,000.00
AA-209-25-DA	Award of Health Share Connect - I production instance; Licence ID 911882; Annual Software Update & Technical Assistance. Framework Reference Number: 220/S 227 560479 RITM0764343	InterSystems	01/04/2025	31/03/2026	31/03/2026	£66,153.36
AA-197-22-TW(ES)	Award of Annual Planned Preventative Maintenance (PPM) Passenger Lifts (UHA & UHC)	Otis Ltd	01/04/2023	31/03/2026	31/03/2026	£268,828.02
AA-269-23-TW	Award of Annual Software Licence Subscription Fee Labnostic Electronic Communication System	X-Lab Limited	01/04/2023	31/03/2026	31/03/2026	£56,000.00

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-181-25	To Repair / Replace Nucleus Speech Processors for the Scottish Cochlear Implant Programme, University Hospital Crosshouse, Kilmarnock.	Cochlear Europe	01/04/2025	31/03/2026	31/03/2026	£60,000.00
AA-628-24-DA	55 xTQuest GP licences, tQuest Annual Licence, tQuest Enterprise Support	EMIS	01/04/2025	31/03/2026	31/03/2026	£63,684.00
AA-443-24-DA (ES)	Award of Annual Planned Preventative Maintenance (PPM) & Validation Endoscopy Decontamination Equipment (CDU, ACH) Using Framework NP14321 Lot 4&5	Steris Solutions Limited	01/04/2025	31/03/2026	31/03/2026	£183,911.64
AA-486-24-DA (ES)	Award of the Provision of Liquid Fuels to Island Hospitals Using NP71023	Scottish Fuels / Certas	01/04/2025	31/03/2026	31/03/2026	£88,810.20

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-287-25-DA	EMIS PCS Clinical Software Annual Licence LD8286, LD3869 & LD3433 Call Off Agreement NHS Ayrshire and Arran Health Board (CDB 14442) Scottish Framework Agreement	EMIS	01/01/2025	31/03/2026	31/03/2026	£345,365.40
AA-66-25 (LJ) TW	Award of Pan Ayrshire Distress Brief Interventions	Penumbra (GB)	01/04/2025	31/03/2026	31/03/2026	£321,804.00
AA-79-22-MC	(Synaptik) Ophthalmology Services Insourcing Services Using Framework NP67617	Synaptik	01/08/2022	31/03/2026	31/03/2026	£905,518.08
CE-144-22-B	Provision of an Advice and Information Services for People with Acquired Brain Injury	Headway Ayrshire	01/04/2022	31/03/2026	31/03/2026	£281,047.25
CM180603	Award of Managed Laboratory Services CM180603	Chrystal Consulting limited	01/04/2019	31/03/2026	31/03/2026	£193,503.95
AA-456-24-DA (ES)	Award of Annual Biomass Wood Fuel Supply Using NP81424	Land Energy Girvan	01/04/2025	31/03/2026	31/05/2026	£1,015,793.70

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA1475	Award of Window & Glass Cleaning	Caledonian Maintenance Services	01/04/2025	31/03/2026	27/03/2027	£147,240.00
AA1450	Award of Annual Planned Preventative Maintenance (PPM) Commercial & Domestic Gas Boiler & Water Heaters	JAMES RAMSAY	01/04/2022	31/03/2026	31/03/2027	£105,682.80
AA-238-25-MC	Insourcing for Gastroenterology Services Using NP67622 - Lot 1	Medacs Healthcare Ltd	01/08/2025	31/03/2026	31/03/2028	£183,624.00
AA-06-25-DA-(LJ)	Award of Third Sector Community Capacity Building	Arran Community & Voluntary Service	01/04/2025	31/03/2026	31/03/2028	£132,063.46
AA-286-25-DA	Award of iMosphere: Care Partner and Builder licence software maintenance	iMosphere	01/06/2025	31/03/2026	31/03/2028	£68,961.82
AB1-38-AFK-PS	Award of WinPath Enterprise Migration & Upgrade	Clinisys Solutions Ltd	01/04/2023	31/03/2026	30/09/2028	£734,095.00
AA-399-25-DA	Clinisys Winpath Annual Support and Maintenance Contract	Clinisys Solutions Ltd	01/06/2025	31/03/2026	31/03/2026	£235,251.12

Contract Reference	Contract Award Title / Description	Supplier	Contract Start Date	Contract End Date	Contract End Date (inc extensions)	Contract Value
AA-484-24 (ES) [NC] TW	Award of Annual Software License, Maintenance & System Support Fm First CAFM System	Asckey Data Services Ltd	01/04/2025	31/03/2026	31/03/2030	£173,382.00

Appendix 3: Regulated Procurements Expected to Commence from October 2024 to March 2026 (new requirements)

Control Suite Print and Capture
Women's Health in collaboration with Scottish Government Chief Scientist Office, NHS A&A and NHS GCC
Electric Vehicle Charging
Low Voltage (LV) Main Switchgear Planned Maintenance
Purchase of Electric Vehicle (Pool Cars) using NP70019
Diabetes Group Consultants
Delivering sustainability and carbon neutral targets through innovative technological solutions for NHS A&A, D&G, FV & Lanarkshire
Quantity Surveyor services for Oxenward GP Premises, Kilwinning
Asbestos Surveys for Distributed Working, UHC, Using XL 0722
Alterations to Critical Care Department, University Hospital Ayr - Quantity Surveyor
Alterations to Critical Care Department, University Hospital Ayr - Principal Designer
EV Charging Points A - EACH Cumnock Community Hospital B - Brooksby Medical Centre C - Ailsa Hospital D - 3 Towns
ACH Replacement Generator – Lead Advisor
Mini Competition for Medical Recruitment Support Using CCS RM6333 Lot 2
Board wide replacement of Access Control System (ACS) and CCTV
P Cards using CCSRM6248SXL013
Replacement Fence and Landscaping works-Arrol Park resource Centre
Managed Bureau Service - Fuels

Private Ambulance Contracts
ViLung Nodule AI
CT Brain scan and X-ray AI
MOVE5000 Integrated (serial) to ACR Epos Systems (Sharp)
Caring for Ayrshire Horizon 3
Care packages currently provided by NHS staff in North Ayrshire
Purchase of NHS General Practice facility Oxenward
Ideal Medical Solutions; Dual energy generator & disposable electrosurgery/ultrasonic shears
Zimmer Biomet Consignment for UHC Framework (NP68620)
Installation of EV charger & Project Management, Cumnock Health Centre ESPO Framework Agreement 636 Vehicle Charging Infrastructure
Installation of EV charger & Project Management; North Ayrshire Medical Centre; ESPO Framework Agreement 636 Vehicle Charging Infrastructure
Digital Communication
Patient Information Centre iX (PIC iX)
EV charge point management
Stryker Consignment for UHA & UHC for NP68824 Hips & Knees
Enovis ZUK Knees for UHC Consignment for NP68819
KLS Martin Consignment for NP68620 for UHC
Stryker Equipment Agreement, for NP68620 for UHC
ICNET using NP701/18
J&J Consignment for UHA from NP68824 Hips & Knees

Full replacement of lighting Drongan Resource Centre
Change of obsolete Fire Alarm Detectors to new compatible devices within Douglas Grant Rehab Centre, ACH
Provision of Cryocuff & Associated Equipment
Service Repair and Maintenance Contract for Waste Compactors (including emergency repairs)
Supply of Footwear
Catering Equipment - Scot Gov funded - various.
Counterweight Ltd - Refer Out Model
Lighting installation works at Arran hospital
Eclipse Pistons Consignment UHC Severn for Stapes Surgery
Ailsa Demolitions Design Team
Schaerer ARCUS operating table complete with head split leg plates, as per quotation ref: MS25-144 using NHS Scotland Framework NP16222.
Drongan Resource Centre lighting replacement
Replacement of Heating Boilers at old porter's lodge (Ailsa Hospital)
Wind Turbine Installation within the grounds of Ailsa Hospital
New cable ladder containment and associated supports for Courtyard switchboards to EPR1 for future cable installs
New Maxwell suite sub-main from courtyard switchboards to supply to change over switch in P028
P025A - additional Maxwell suite supply from East Switchboards
P028 - dual switchboard 7/11 sub-main supplies from courtyard switchboard inc. changeover switch
New Day Surgery sub-main from courtyard switchboards to roof day surgery switchboard
Labs Basement - additional sterilisers sub - main supply inc. change over switch
P030 - form 4 switchgear for dual 400Amp supplies
Low voltage switchgear maintenance service contract.
NHSScotland Lead Advisor Consultant Framework - Hospital Campus Decarbonisation Pathway FS3/A&A/05

Replacement of lighting Coylton Health Centre
DGSA - Logistics UK
CE-159-22 - Pan-Ayrshire Framework Agreement for the Supply and Delivery of Community Equipment Call Off
Direct Award to Ocura (NHS Supply Chain Medical Healthcare Furniture- Framework) for Maternity Furniture
Brain Gaze for ADHD Pilot
Bespoke commercial dishwasher for XH.
Window Cleaning Services
Planned Preventative Maintenance of Ladder Checks
ReDa licence and Support Infonetica Ltd
EACH - Grounds Maintenance and Grass Cutting
Ailsa Demolitions – Principal Designer Services
Provision of Integrated Design Team Services for the Alterations and Extension to the Intensive Care Unit at University Hospital Crosshouse.
Provision of Quantity Surveying Services for the Alterations and Extension to the Intensive Care Unit at University Hospital Crosshouse.
E-Rostering Programme Leadership
Plastic surgery clinical sessions for urgent cancer patients
Point of care testing for Troponin, UHA & UHC
Replacement water heaters within the renal boiler house, UHC
Supplementary Transport - Arran War Memorial Hospital
Imaging system MacroPATH MX, serial number 242502051, contract number 02/07/9393/TW
Bausch & Lomb U.K. Limited Cataract & VR contract
Provision of new gas supply pipework for University Hospital Crosshouse
Flexmort, CuddleCot Annual service, operational health check
Dr Weigert Mediclean Forte CDU disinfectant

Quantity surveying services, Frew Terrace, Irvine Feasibility
Patient trolleys for Endoscopy at UHA & UHC. <ul style="list-style-type: none"> • Req 1- x 9 Endoscopy trolleys. • Req 2: x 2 UHA ERCP Endoscopy trolleys.
Viewpoint
Planned Preventative Maintenance of Lightening Protection
PAT Testing
Replacement Domestic Hot Water Plant; NP827 Scottish Minor Building Works framework
Replacement of Emergency Standby Generator for Biggart Hospital
Replacement of Emergency Standby Generator for Lady Maragret Hospital"
Alterations to Critical Care Department, University Hospital Ayr, Procurement of Design Team
Ayr Hospital - Pneumatic Transfer System
Healthcare Legionella Risk Assessments in various North Sector properties
Civtech Cybersecurity Assessment; Data Protection Compliance
Wavenet 60 broadband circuits migration to digital services using CCS 6116 lot1
ICU and Oncology Project; OCCAM Architecture
ICU and Oncology Project; Brownriggs Cost Consultants
Procurement of Clerk of Works - Mechanical & Electrical and Fabric & Quality Monitoring Services
Procurement of Principal Designer Refurbishment of Oncology Department, UHC
Procurement of Water Authorising Engineer Refurbishment of Oncology Department, UHC
Procurement of Ventilation Authorising Engineer Refurbishment of Oncology Department, UHC
Procurement of Medical Gasses Authorising Engineer Refurbishment of Oncology Department, UHC
Outsourcing Laboratory Analyses & Reporting of Specimens (Histopathology)
RIQAS Blood Gas EQA samples and RIQAS Co-oximetry EQA samples

i-STAT Allinity Analyser, Base Station, Electronic Simulator, Printer Kit and HsTNL Cartridge

Business Unit: HEAUK-PWM - Occupational Health Contract Reference: DAYR03 / WIS0546AYR-A Contracted Customer: Ayrshire Arran
NHS End User Customer: Ayrshire Arran NHS Product/ Service Description: OPAS G2 Subscription Year 4 - 17/11/2025 - 16/11/2026

Flooring replacement works at Girvan community hospital

Local Agreement Fluid Warming & Patient Temperature Management, NP10019 - Central Medical Supplies - Mistral Warming Blankets

Annex A. Annual Procurement Report – Scottish Government Template

Annual Procurement Report template

[NOTE: reference to contract is also to be construed as meaning a framework agreement]

1. Organisation and report details	
a) Contracting Authority Name	NHS Ayrshire & Arran
b) Period of the annual procurement report	01 April 2024 – 31 March 2025
c) Required by s18 Procurement Reform (Scotland) Act 2014 to prepare an annual procurement report? (Yes / No)	Yes
2. Summary of Regulated Procurements Completed	
a) Total number of regulated contracts awarded within the report period	36
b) Total value of regulated contracts awarded within the report period	£12,120,620
c) Total number of unique suppliers awarded a place on a regulated contract awarded during the period	32
i) how many of these unique suppliers are SMEs	20
ii) how many of these unique suppliers are Third sector bodies	1
3. Review of Regulated Procurements Compliance	
a) Number of regulated contracts awarded within the period that complied with your Procurement Strategy	36
b) Number of regulated contracts awarded within the period that did not comply with your Procurement Strategy	0
4. Community Benefit Requirements Summary	
Use of Community Benefit Requirements in Procurement:	
a) Total Number of regulated contracts awarded with a value of £4 million or greater.	1
b) Total Number of regulated contracts awarded with a value of £4 million or greater that contain Community Benefit Requirements.	1

c) Total Number of regulated contracts awarded with a value of less than £4 million that contain Community Benefit Requirements	TBC
Key Contract Information on community benefit requirements imposed as part of a regulated procurement that were fulfilled during the period:	
d) Number of Jobs Filled by Priority Groups (Each contracting authority sets its own priority groups)	Unknown
e) Number of Apprenticeships Filled by Priority Groups	Unknown
f) Number of Work Placements for Priority Groups	Unknown
g) Number of Qualifications Achieved Through Training by Priority Groups	Unknown
h) Total Value of contracts sub-contracted to SMEs	Unknown
i) Total Value of contracts sub-contracted to Social Enterprises	Unknown
j) Total Value of contracts sub-contracted to Supported Businesses	Unknown
k) Other community benefit(s) fulfilled	Unknown
5. Fair Work and the real Living Wage	
a) Number of regulated contracts awarded during the period that included a Fair Work First criterion.	26
b) Number of unique suppliers who have committed to pay the real Living Wage in the delivery of a regulated contract awarded during the period.	24
c) Number of unique suppliers who are accredited Living Wage employers and were awarded a regulated contract during the period.	7

6. Payment performance

a) Number of valid invoices received during the reporting period.	114,338
b) Percentage of invoices paid on time during the period (“On time” means within the time period set out in the contract terms.)	91%
c) Number of regulated contracts awarded during the period containing a contract term requiring the prompt payment of invoices in public contract supply chains.	0
d) Number of concerns raised by sub-contractors about the timely payment of invoices within the supply chain of public contracts.	Unknown

7. Supported Businesses Summary

a) Total number of regulated contracts awarded to supported businesses during the period	0
b) Total spend with supported businesses during the period covered by the report, including:	£156,367.75
i) spend within the reporting year on regulated contracts	£153,015.75
ii) spend within the reporting year on non-regulated contracts	£3,352.00

8. Spend and Savings Summary

a) Total procurement spend for the period covered by the annual procurement report.	£152,844,756
b) Total procurement spend with SMEs during the period covered by the annual procurement report.	£71,836,035
c) Total procurement spend with third sector bodies during the period covered by the report.	Unknown
d) Percentage of total procurement spend through collaborative contracts.	Unknown
e) Total delivered cash savings for the period covered by the annual procurement report	£387,915

f) Total non-cash savings value for the period covered by the annual procurement report	£775,831
9. Future regulated procurements	
a) Total number of regulated procurements expected to commence in the next two financial years	57_ + 110 = 167
b) Total estimated value of regulated procurements expected to commence in the next two financial years	£15,170,947

